



# 2025

## Forecasting and Replenishment Forum

*Exchanging Experiences and Expertise*

**March 5-6, 2025**

### Agenda\*:

Wednesday, March 5 <sup>th</sup>		
7:30 to 10:00 a.m.	Registration – outside Oak Amphitheater	All
7:30 to 9:00 a.m.	Breakfast	All
9:00 to 9:30 a.m.	Welcome and Introductions	Mary Lanham, Dale Lanham, Chris Inglett
9:30 to 10:30 a.m.	Eliminating Unneeded Inventory	Jon Schreibfeder, Effective Inventory Management (EIM)
10:30 to 10:45 a.m.	Break	All
10:45 to 11:30 a.m.	Historical Usage	Erik Beissel
11:30 to 12:30 p.m.	Statistical Forecast and Sporadic Items	John Kimball
12:30 to 1:30 p.m.	Lunch	All
1:30 to 2:15 p.m.	Adjust Historical Usage	Erik Beissel
2:15 to 3:15 p.m.	Adjusting the Forecast / Roll-Up	John Kimball
3:15 to 3:30 p.m.	Break	All
3:30 to 4:00 p.m.	Collaborative Forecasting – Customer & Vendor	Lamar Garrett
4:00 to 4:30 p.m.	Q&A and Wrap Up	All
6:30 to 9:30 p.m.	Dinner & Networking Wisteria Lanes	All



# 2025

## Forecasting and Replenishment Forum

*Exchanging Experiences and Expertise*

**March 5-6, 2025**

Thursday, March 6 <sup>th</sup>		
7:30 to 9:00 a.m.	Breakfast	All
9:00 to 9:15 a.m.	Day Two Kickoff	Chris Inglett
9:15 to 10:15 a.m.	Working with Salespeople, Customers, Management and Other Sources to Collect Market Knowledge to Achieve More Accurate Demand Forecasts	Jon Schreiberfeder, EIM
10:15 to 10:30 a.m.	Break	All
10:30 to 11:00 a.m.	Review Production and Assembly Plan	Erik Beissel
11:00 to 12:00 p.m.	Create and Review Suggested Purchase Orders	Lamar Garrett
12:00 to 1:00 p.m.	Lunch	All
1:00 to 2:00 p.m.	Create and Review Suggested Transfer Orders	John Kimball
2:00 to 2:30 p.m.	Surplus and Excess Inventory	Lamar Garrett
2:30 to 2:45 p.m.	Break	All
2:45 to 3:15 p.m.	Alerts	Erik Beissel
3:15 to 4:00 p.m.	Inbound Container Review	Erik Beissel
4:00 to 4:30 p.m.	Q&A and Wrap Up	All

*\*Times and topics are subject to change*